



ATTRIBUTES OF A SUCCESSFUL PROJECT DEVELOPER

Key Attributes : The successful management of the project development process as detailed above requires the following key attributes:

(i) Demonstrated understanding of the infrastructure sectors and cross-sectoral linkages, gained through experience of cross-sectoral project development

(ii) Availability of a team of experienced and skilled professionals with core competence in technical, environmental, social, financial and risk assessment and legal frameworks

(iii) Access to the “best practices” in the area of infrastructure project development processes on a global basis and institutional capability to imbibe the same;

(iv) Credibility with the Government and other agencies involved in the process and respect for the professionals and the organization

(v) Deep understanding of government processes and willingness to be a partner in facilitating government policy and processes

(vi) Access to Project Development and Investment Funds to raise finances for project development and implementation

(vii) Linkages with multi-lateral and bi-lateral organizations for accessing financial and other project development assistance