



# Road Operation and Maintenance Company

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Acquisition Proposition - Teaser

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FRONTERA  
Capital Advisors

# Unique Opportunity to Acquire a Well Diversified Roads Operations and Maintenance Company

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## Operations & Maintenance (O&M)

- Incorporated in 2013, IIPL USA has capabilities in road and bridges O&M and Integrated tolling services
- Contracts include periodic maintenance, routine O&M, preventive maintenance and special repairs
- Has undertaken over \$20M in contracts with the Texas Department of Transportation for various services for the Operations and Maintenance of Roads and Bridges.
- 13 Contracts currently being serviced

## Brief Overview

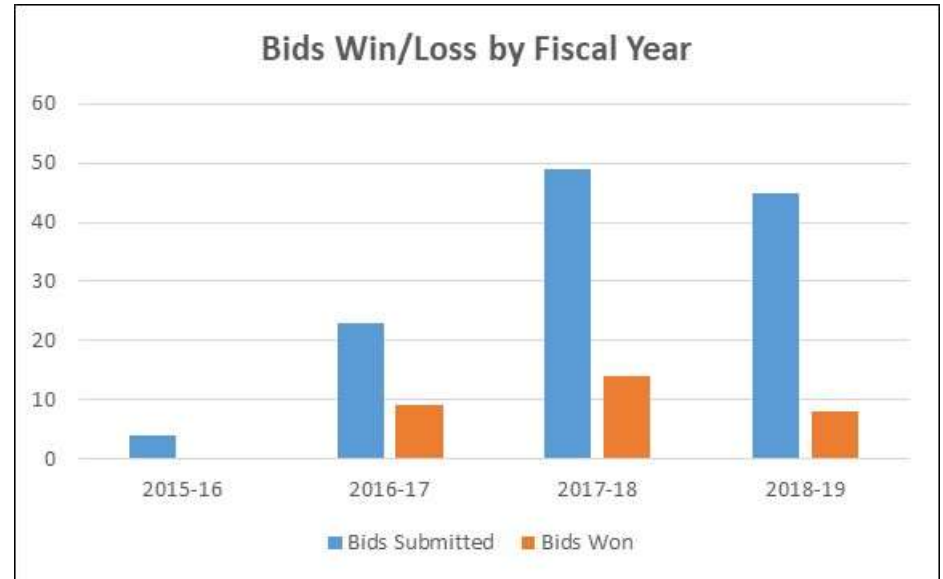
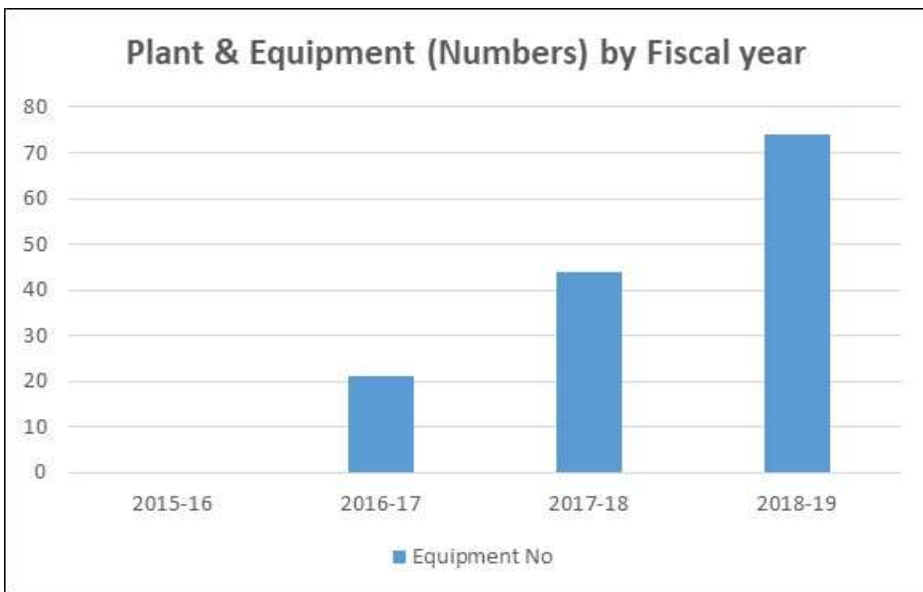
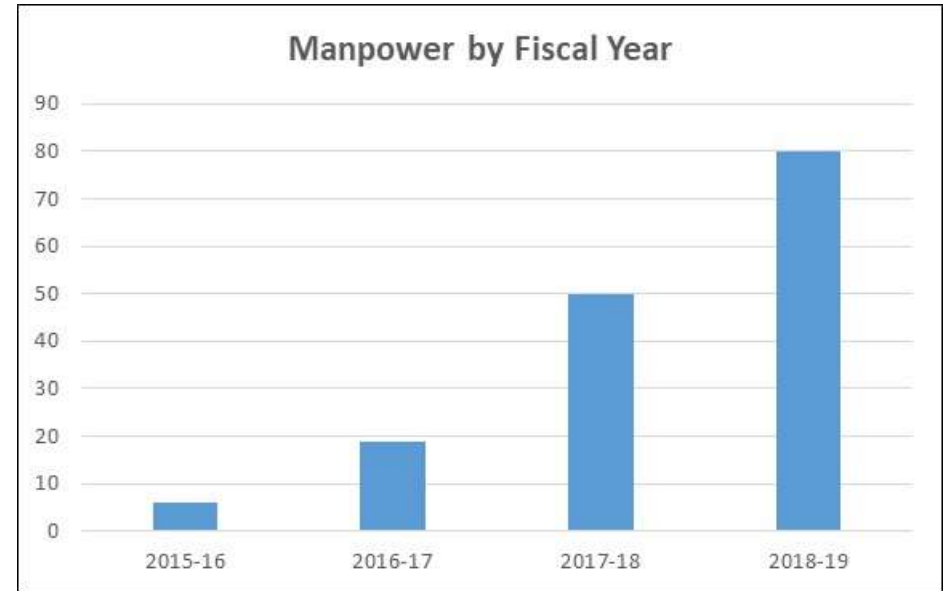
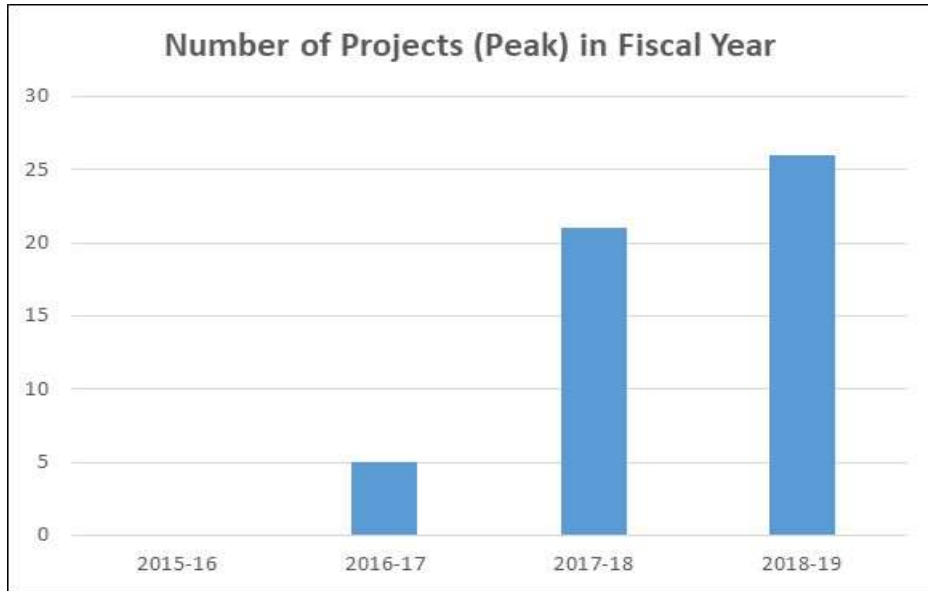
- IIPL USA was incorporated in Delaware in 2013
- The principal activities include providing operations & maintenance, Integrated Tolling System pavement rehabilitation, and other related activities in connection with roads, highways and bridges
- FY18 Revenue: \$12M

## Operations & Maintenance



- Routine maintenance: Landscape & Vegetation maintenance, maintenance of drainage and CD structures, road safety structures, lighting, pavements
- Preventive maintenance: Repair of Asphalt, Guardrail, full depth repairs, Signs
- Periodic maintenance: periodic overlay, full-depth concrete repair, bridge repairs
- Incident management: ambulance services, towing services, road user facilities, watch and ward of project assets
- Performance Based Maintenance Contracts for toll roads and managed lanes

# Overview of IIPL USA



# Key Investment Highlights



## Unique opportunity to acquire Diversified Roads Operations and Maintenance Company

- The strength of IIPL USA is rooted in varied local and international experience with focus on quality, safety, project management of in-house and contractor personnel, innovation, and communication
- IIPL USA possesses significant infrastructure management and operation experience in roads, highways, bridges, tolling systems, ITS and Traffic signals.

## Demonstrated track record of completing contracts on time and within schedule

- Completed over 20 contracts with Texas Department of Transportation
- Contracts focus on quality, safety, project management of in-house and contractor personnel, innovation, and communication and leverage new and proven technologies and solutions

## Pre-qualifications

- Prequalified for all TXDOT Operations and Maintenance Contract
- Past performance qualifications on Florida Department of Transportation Contract

## Fixed Assets

- \$3.4M (\$1.7M financed) of equipment including 11 light duty, 7 medium duty, 17 heavy duty trucks, 8 TMA's, 5 skid steer (bobcats), 14 trailers, 2 Falcon Hotbox (4 ton asphalt hot mix trailer) and other miscellaneous equipment

## Current Backlog – IIPL USA has active contract revenues :

- Approximately \$6M in current contract revenues

## Infrastructure Bill will stimulate growth in the Road Industry

- Strong support in U.S. Congress and White House to pass an infrastructure bill of \$500B in 2019
- Maintenance of roads is a priority in the US with a pipeline of \$800M in the next two years in Texas and Florida alone

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